

Revised Offer System

Today the revised offer system goes into testing. This update is the culmination of months of design and represents a significantly more functional way to price shipments.

Instead of a list of provisions created to meet specific customer requirements, the pricing system separates service provisions from offer pricing.

Editing Offers for Example Customer (220000000)

The screenshot displays a web interface for editing offers for an example customer (220000000). At the top, there are logos for Canpar, DHL, FedEx, and Purolator, along with a 'SAVE CHANGES' button. Below this is a 'CUSTOMER ACCESS' section with a 'SHOW ALL SERVICES' link and a list of services with checkboxes: FedEx Priority Overnight 828823325 (checked), FedEx Standard Overnight 828823325 (checked), FedEx 308322283 (unchecked), FedEx International Economy Inbound To US+CA 308323286 (unchecked), and FedEx International Priority Inbound To US+CA 308323286 (unchecked).

The main area is divided into several service categories, each with a blue header and a table of pricing options:

- PRIORITY OVERNIGHT:** 828823325 (UNITED STATES DOMESTIC 75%), 308322283 (CANADA DOMESTIC 55%).
- STANDARD OVERNIGHT:** 828823325 (UNITED STATES DOMESTIC 75%), 308322283 (CANADA DOMESTIC 0%).
- 2 DAY:** 828823325 (UNITED STATES DOMESTIC 63%).
- GROUND:** 828823325 (UNITED STATES DOMESTIC 0%-38%), 308322283 (CANADA DOMESTIC 0%), 828823325 (UNITED STATES EXPORT 0%-10%), 308322283 (CANADA EXPORT 0%), 308322283 (CANADA IMPORT).
- INTERNATIONAL PRIORITY:** 828823325 (UNITED STATES EXPORT 65%), 308322283, 308626286 (CANADA EXPORT 70%), 308322283, 308626286 (CANADA IMPORT), 308322283, 308626286 (CANADA THIRD PARTY).
- INTERNATIONAL ECONOMY:** 828823325 (UNITED STATES EXPORT 65%), 308322283, 308626286 (CANADA EXPORT 70%), 308322283, 308626286 (CANADA IMPORT), 308322283, 308626286 (CANADA THIRD PARTY).

At the bottom left, there is another 'SAVE CHANGES' button.

This feature is activated by selecting "Zone System" as the offer model in the Edit Customer page.